QUARTERLY REPORT JANUARY – MARCH, 2013

DEALS TO DATE (JANUARY - MARCH 2013)

Source: Venture Intelligence

PARTICULARS	VOLUME (Nos.)			VALUE (US \$ Mn)		
PARTICULARS	2013	2012	% Change	2013	2012	% Change
PRIVATE EQUITY INVESTMENT	61	115	-46.96	885	2,091	-57.68
VENTURE CAPITAL INVESTMENT	32	53	-39.62	132	207	-36.23
MERGERS & ACQUISITIONS	89	140	-36.43	NA	NA	NA

FINANCIAL INDICATORS

Dollar	INR 54.34	1	0.26%		
Oil	\$110.02	1	0.98%		
WPI*	6.84%	1	5.52%		
Gold	INR 29,350	1	4.86%		
Sensex	18,836	1	3.04%		
Nifty	5,683	1	3.76%		
As on 30 th March, 2013					

"You can't postpone social development forever"

* As on February, 2013

-Raghuram G Rajan, India's Chief Economic Adviser

DEALS OF THE QUARTER

MERGERS & ACQUISITIONS

- Strides Arcolab sells drug injectible business for INR 9,000 Cr to Mylan
- **Cipla** completes the **Medpro deal**, buys 100% stake in the South African co for approximately **\$512 Mn** (INR 2,816 Cr)
- DLF to sell Gujarat wind biz to Bharat Light for INR 282.30 Cr

PRIVATE EQUITY

- AION raises \$325 Mn (INR 1,788 Cr) to invest in Distressed Cos
- Blackstone invests INR 450 Cr in a Pune SEZ for 50% Stake
- Aditya Birla PE, Norwest Venture Partners and Faering Capital buy stake worth INR 300 Cr in
 Ratnakar Bank

VENTURE CAPITAL

- GVFL acquires stake in SITAC Group's INR 252 Cr wind farm project for INR 40 Cr
- Helion Venture Partners invests INR 35 Cr in stem cell banking firm LifeCell

IPO

- JP Associates raises working capital funds of \$100 Mn (INR 550 Cr) through share sale
- PI Industries raises INR 117 Cr through QIP



SECTOR SNAPSHOT

BANKING & FINANCE	<u>ENERGY</u>	<u>HEALTHCARE</u>			
BSE Bankex: 13,033	BSE Oil & Gas: 8,327	BSE Health Care: 8,008			
■ RBI cuts repo rate: Banks to pass on	■ Global smart grid sector sees M&A deals	■ Healthcare IT merger and acquisitions			
benefit to customers; lower lending rates	worth \$17 Bn (INR 93,500 Cr) in 2012	hits \$ 7 Bn (INR 38,500 Cr) in 2012			
• RBI hikes provisioning requirement for	• India, Spain to finance joint research on	■ Morgan Stanley: Pharma Industry			
restructured loan to 5%	renewable energy	would grow at 19% in 2013			
Govt bars public sector banks from using	• Clean energy investments in India down	• Indian market among the top five			
deposits of RRBs for lending in other	53% at \$6.3 Bn (INR 34,650 Cr) in 2012	pharmaceutical emerging markets			
areas	■ 10,431 MW of renewable energy capacity	• India aims to clock \$15.5 Bn (INR 85,250			
■ Despite concerns, Govt soon to let	added in last 3 years against target of	cr) pharma exports in FY13			
corporates into banking	9,623 MW	■ WHO lauds India for regulatory			
■ Moody's: Banking outlook negative on	• Economic Survey 2013: India suffered	authority for vaccines			
higher NPAs in India	peak power shortage of 9% in 2007-12				
■ India Ratings: Structured finance ratings	• Govt to give INR 25,000 Cr additional fuel	health up by 13.9% at INR 30,477 Cr			
to remain stable in 2013	subsidy to OMCs • Pvt hospitals asked to treat 10-				
■ Govt clears hiking NABARD's authorised	• Diesel sales decline for first time since	patients free of cost			
capital to INR 20,000 Cr	May 2009	■ Schott Kaisha sets pharmaceutical			
■ Jaypee Infratech raises INR 6,600 Cr from	■ Gail gets cabinet approval for joining \$9	ampoules & vial plant, invests Euro 20			
IDBI to repay debt	Bn (INR 49,500 Cr) TAPI gas project	Mn (INR 140 Cr).			
■ Kotak Mahindra Bank buys business	• ONGC plans capex of INR 35,050 Cr for	• 436 lives lost during clinical trials of			
loans book of Barclays India	next fiscal	drugs in 2012			

MARKET DATA

Particulars	P/E	Quarterly Change (%)	Particulars	P/E	Quarterly Change (%)	Particulars	P/E	Quarterly Change (%)
BSE Sensex	16.91	-3.01	BSE Health Care	34.34	-1.34	BSE Consumer Durables	26.32	17.01
BSE Oil & Gas	11.42	-2.14	BSE Teck	24.24	13.94	BSE Capital Goods	17.09	-34.86
BSE IT	20.14	21.34	BSE BankEx	11.48	-9.17	BSE PSU	10.55	-11.60
BSE Power	13.65	-17.01	BSE Auto	21.25	-12.45	BSE Metal	12.25	-21.14
BSE FMCG	36.08	0.06	BSE Realty	30.97	-15.84			

(Exchange Rate used: INR 55/US\$, INR 70/Euro)

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